




**Mandatory Walkthrough Sign-in Sheet**  
**Small Procurement RFP 13193 – Hagerstown DC Security Card Access System**  
**April 8<sup>th</sup>, 2021, 11:00 AM, at the Hagerstown, MD District Court Location**

<p>Name: <u>Frank Thompson</u></p> <p>Company: <u>Electronic Security Solutions LLC</u></p> <p>Address: <u>9100 E Fayette St Suite 2342</u></p> <p>City: <u>Baltimore</u></p> <p>State, Zip: <u>MD 21203</u></p> <p>Office: _____ Cell: <u>(410) 292-4676</u></p> <p>E-mail: _____</p>	<p>Certified MBE: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p>
<p>Name: <u>Richard Cady</u></p> <p>Company: <u>CTS</u></p> <p>Address: <u>10777 MAW STREET</u></p> <p>City: <u>FALLS CHURCH</u></p> <p>State, Zip: <u>VA 22030</u></p> <p>Office: <u>703 916 9200</u> Cell: <u>703 9535 213</u></p> <p>E-mail: <u>RCADY@CONDUTTECH.COM</u></p>	<p>Certified MBE: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input type="radio"/> No</p>
<p>Name: <u>Jim Miller</u></p> <p>Company: <u>ADVANSYS SECURITY</u></p> <p>Address: <u>PO BOX 5247</u></p> <p>City: <u>CROFTON MD</u></p> <p>State, Zip: <u>MD 20882</u></p> <p>Office: <u>844-864-2728</u> Cell: <u>301-852-1944</u></p> <p>E-mail: <u>J.Miller@Advansys.com</u></p>	<p>Certified MBE: <input checked="" type="radio"/> Yes <input checked="" type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input checked="" type="radio"/> No</p>
<p><b>Nathan Steelman</b>          President &amp; Founder</p> <p> </p> <p>         ☎ (301) 798-9578   ☎ (301) 991-6622          ✉ nathan@steelsecuritycorp.com          4710 Auth Place, Ste 430          Suitland, MD 20746          www.steelsecuritycorp.com</p> <p>E-mail: _____</p>	<p>Certified MBE: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input type="radio"/> No</p>

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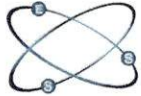
<p>Name: <u>Simon Ryland</u></p> <p>Company: <u>HEI Security</u></p> <p>Address: <u>3676 W. Catalina Ave Allt</u></p> <p>City: <u>Saltlake City Utah</u></p> <p>State, Zip: <u>Utah - 84104</u></p> <p>Office: <u>801 675 4347</u></p> <p>E-mail: <u>Monica@heisecurity.com</u></p>	<p>Certified MBE: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input type="radio"/> No</p>
<p>Name: <u>Simon Ryland</u></p> <p>Company: <u>Common Cents Solutions</u></p> <p>Address: <u>5850 Waterloo Rd.</u></p> <p>City: <u>Columbia</u></p> <p>State, Zip: <u>MD 21045</u></p> <p>Office: <u>410-4567105</u> Cell: <u>239-7459277</u></p> <p>E-mail: <u>Simon</u></p>	<p>Certified MBE: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input checked="" type="radio"/> Yes <input type="radio"/> No</p>
<p><b>N</b> <b>C</b> <b>A</b> <b>C</b> <b>S</b> <b>O</b></p>  <p><b>Advanosys</b> Security &amp; Automation Technologies Tim Miller</p> <p>PO. Box 5247, Gaithersburg, Maryland 20882  <b>Mobile:</b> 301-252-1944 • <b>Office:</b> 844-864-2728  <b>Fax:</b> 844-301-2728 • <b>Email:</b> tmiller@advanosys.com  <a href="http://www.advanosys.com">www.advanosys.com</a></p> <p>E-mail: _____</p>	<p>Certified MBE: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input type="radio"/> No</p>
<p>Name: _____</p> <p>Cor: <b>AV • IT • SECURITY • SyaaS</b></p> <p>Adc: TYLER SILCOTT Account Executive</p> <p>City: _____</p> <p>Stat: TylerSilcott@S3integration.com c: 443 • 827 • 2931</p> <p>Offi: <a href="http://www.S3integration.com">www.S3integration.com</a>   DCJS# 11-4753</p> <p>E-ma... _____</p> 	<p>Certified MBE: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Small Business: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned: <input type="radio"/> Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: <input type="radio"/> Yes <input type="radio"/> No</p>

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<p>Name: <u>ANTHONY ALTOMARI</u></p> <p>Company: <u>SECURITAS ELECTRONIC SECURITY</u></p> <p>Address: <u>7024 D TROY HILL RD</u></p> <p>City: <u>ELK RIDGE</u></p> <p>State, Zip: <u>MD 21075</u></p> <p>Office: <u>410-564-5409</u> Cell: <u>443-517-9051</u></p> <p>E-mail: <u>anthony.altomari@secritases.com</u></p>	<p>Certified MBE: Yes <input checked="" type="radio"/> No</p> <p>Small Business: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input checked="" type="radio"/> No</p>
<p>Name: <u>Brian Stowers</u></p> <p>Company: <u>i-comm</u></p> <p>Address: <u>7000 Newington Pk</u></p> <p>City: <u>Lepton</u></p> <p>State, Zip: <u>VA 22079</u></p> <p>Office: <u>703 491 1771</u> Cell: <u>571 216 9813</u></p> <p>E-mail: <u>Bstowers@i-comm.com</u></p>	<p>Certified MBE: Yes <input checked="" type="radio"/> No</p> <p>Small Business: <input checked="" type="radio"/> Yes No</p> <p>Veteran Owned: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input checked="" type="radio"/> No</p>
<p>Name: <u>Tyler Silcott</u></p> <p>Company: <u>S3Integration</u></p> <p>Address: <u>1530 Caton Center Drive Suite N</u></p> <p>City: <u>Baltimore</u></p> <p>State, Zip: <u>Maryland 21227</u></p> <p>Office: <u>410-536-1999</u> Cell: <u>443-827-2931</u></p> <p>E-mail: <u>tyler.silcott@s3integration.com</u></p>	<p>Certified MBE: Yes <input checked="" type="radio"/> No</p> <p>Small Business: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input checked="" type="radio"/> No</p>
<p>Name: <u>Nathan Steelman</u></p> <p>Company: <u>Steel Security, Corp.</u></p> <p>Address: <u>4710 Auth Place Ste 430</u></p> <p>City: <u>Suitland</u></p> <p>State, Zip: <u>Maryland 20746</u></p> <p>Office: <u>301-798-9578</u> Cell: <u>301-991-6622</u></p> <p>E-mail: <u>nathan@steelsecuritycorp.com</u></p>	<p>Certified MBE: <input checked="" type="radio"/> Yes No</p> <p>Small Business: <input checked="" type="radio"/> Yes No</p> <p>Veteran Owned: <input checked="" type="radio"/> Yes No</p> <p>Veteran Owned Small Business: <input checked="" type="radio"/> Yes No</p>







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<p>Name: <u>JEFF STROH</u></p> <p>Company: <u>Communications Elec. Sys.</u></p> <p>Address: <u>1953 Greenspring Dr.</u></p> <p>City: <u>Timonium Md</u></p> <p>State, Zip: <u>md 21093</u></p> <p>Office: _____ Cell: <u>443-413-0960</u></p> <p>E-mail: <u>JStroh.PCESintegrated.com</u></p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: <u>JOHN BILLISTER</u></p> <p>Company: <u>Stanley Security</u></p> <p>Address: <u>1894 Chloe Creek</u></p> <p>City: <u>Green Castle</u></p> <p>State, Zip: _____</p> <p>Office: _____ Cell: _____</p> <p>E-mail: <u>John.Billister@SPDInc.com</u></p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: <u>Jeffrey Ford</u></p> <p>Company: <u>Sohis, Inc.</u></p> <p>Address: <u>11812 Arbor Glen Dr.</u></p> <p>City: <u>Fredericksburg</u></p> <p>State, Zip: <u>VA 22407</u></p> <p>Office: _____ Cell: <del>571-251-1111</del></p> <p>E-mail: <u>jford@sohisinc.com</u></p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: _____</p> <div data-bbox="82 1585 779 1984" style="border: 1px solid black; padding: 5px;"> <p><b>FRANK THOMPSON</b>  OWNER  900 E. Fayette St Suite 2342  Baltimore, MD 21203  443-436-2514  Elec410@gmail.com</p>  <p align="center"><b>Electronic Security Solutions</b></p> <p align="center">Security Systems, Telephone Systems, CCTV, Fire Systems,  Access Control Systems, Intercoms and more</p> </div>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>

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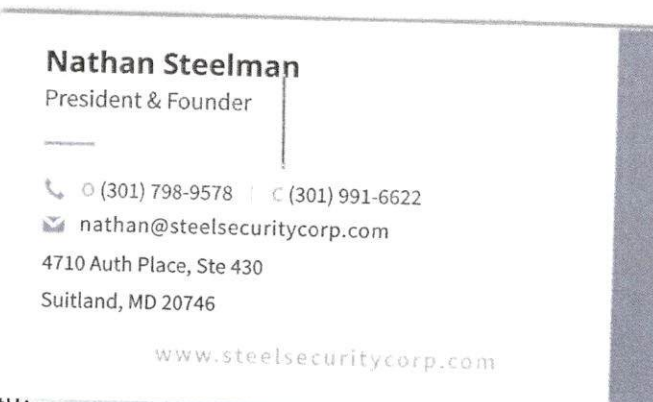
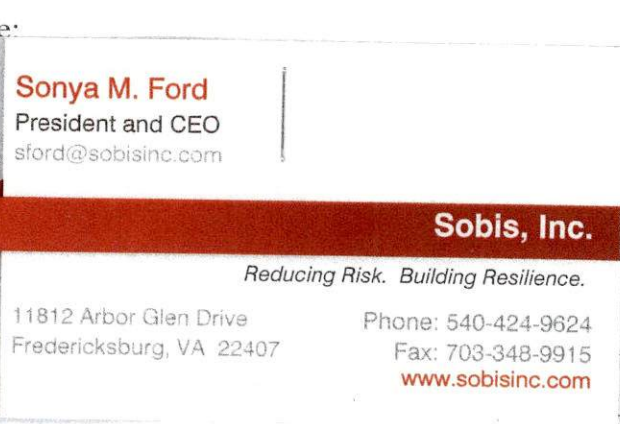

<p>Name: <u>John White</u></p> <p>Company: <u>Skyline Technology Solutions</u></p> <p>Address: <u>6956 Aviation Blvd</u></p> <p>City: <u>Glen Burnie</u></p> <p>State, Zip: <u>Md</u></p> <p>Office: _____ Cell: <u>301-616-1005</u></p> <p>E-mail: <u>JWhite@skylinenet.net</u></p>	<p>Certified MBE: Yes <input checked="" type="radio"/> No</p> <p><i>have MBE PARTNERS</i></p> <p>Small Business: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned: Yes <input checked="" type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input checked="" type="radio"/> No</p>
<p>Name: _____</p>  <p>Company: <b>JJ Electrical Services LLC</b> Electrical Contractor</p> <p>City: _____</p> <p>State: _____</p> <p>Off: _____</p> <p>E-mail: _____</p>	<p>Certified MBE: Yes <input type="radio"/> No</p> <p>Small Business: Yes <input type="radio"/> No</p> <p>Veteran Owned: Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input type="radio"/> No</p>
<p>Name: _____</p>  <p>Company: <b>ACTIVE SECURITY CONSULTING</b></p> <p>City: <b>TYLER HOWE</b> PROJECT MANAGER</p> <p>State: _____</p> <p>Off: _____</p> <p>E-mail: _____</p>	<p>Certified MBE: Yes <input type="radio"/> No</p> <p>Small Business: Yes <input type="radio"/> No</p> <p>Veteran Owned: Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input type="radio"/> No</p>
<p>Name: _____</p>  <p>Company: <b>ACTIVE SECURITY CONSULTING</b></p> <p>City: <b>SEAN LINAHAN</b> DIRECTOR OF OPERATIONS</p> <p>State: _____</p> <p>Off: _____</p> <p>E-mail: _____</p>	<p>Certified MBE: Yes <input type="radio"/> No</p> <p>Small Business: Yes <input type="radio"/> No</p> <p>Veteran Owned: Yes <input type="radio"/> No</p> <p>Veteran Owned Small Business: Yes <input type="radio"/> No</p>

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<p>Name: _____</p>  <p><b>Richard A Cady</b> Sales   Business Development</p> <p>O: 703-916-9200 C: 703-853-8213 F: 703-642-5184 10777 Main Street Suite 200 Fairfax, VA 22030 rcady@condortech.com</p> <p>Physical Access Control   Video Surveillance &amp; Video Management   ID Management Systems   Intrusion Detection   Managed Services</p> <p>E-mail: _____</p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: _____</p>  <p><b>WAYNE KING</b> PROJECT ENGINEER</p> <p>C 443-703-8251 D 410-875-7955 WKING@MARATHONTECHINC.NET 1430 PROGRESS WAY SUITE 117 ELDERSBURG MD 21784 MD: 107-2096 DCJS: 11-17327</p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: _____</p>  <p><b>STANLEY</b> Security</p> <p>John Bellistri Senior Account Executive STANLEY Convergent Security Solutions, Inc. 8701 Mylander Rd., Towson, MD 21286 T 410.780.2000 F 410.391.3270 D 410.780.2043 M 301.252.1948 john.bellistri@sbdinc.com www.stanleysecurity.com</p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>
<p>Name: _____</p>  <p><b>Jeff Stroh</b> Vice President Sales</p> <p><b>Communications Electronics</b></p> <p>1953 Greenspring Drive   Timonium, MD 21093 D 410-872-4990   M 443 413 0960 jstroh@cesintegrated.com communicationselectronics.com</p>	<p>Certified MBE: Yes No</p> <p>Small Business: Yes No</p> <p>Veteran Owned: Yes No</p> <p>Veteran Owned Small Business: Yes No</p>



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<p>N C A C S C E</p>  <p><b>ARK SYSTEMS</b> Voice/Data, Fire, Security, Sprinkler, CCTV &amp; CATV</p> <p><b>Bob Sweitzer</b> Sales Engineer bsweitzer@arksysinc.com</p> <p>9176 Red Branch Road Columbia, Maryland 21045 Office (410) 995-1220 ext. 189 Cell (443) 518-8510 Fax (410) 997-1191</p> <p>www.arksysinc.com   VA License # 11-2914</p>	<p>Certified MBE:      Yes      No</p> <p>Small Business:      Yes      No</p> <p>Veteran Owned:      Yes      No</p> <p>Veteran Owned Small Business:      Yes      No</p>
<p>Nam Com Addi City State Offi E-ma...</p>  <p><b>Nathan Steelman</b> President &amp; Founder</p> <p>(301) 798-9578   (301) 991-6622 nathan@steelsecuritycorp.com</p> <p>4710 Auth Place, Ste 430 Suitland, MD 20746</p> <p>www.steelsecuritycorp.com</p>	<p>Certified MBE:      Yes      No</p> <p>Small Business:      Yes      No</p> <p>Veteran Owned:      Yes      No</p> <p>Veteran Owned Small Business:      Yes      No</p>
<p>Name: C A C S C E</p>  <p><b>Sonya M. Ford</b> President and CEO sford@sobisinc.com</p> <p><b>Sobis, Inc.</b> <i>Reducing Risk. Building Resilience.</i></p> <p>11812 Arbor Glen Drive      Phone: 540-424-9624 Fredericksburg, VA 22407      Fax: 703-348-9915 www.sobisinc.com</p>	<p>Certified MBE:      Yes      No</p> <p>Small Business:      Yes      No</p> <p>Veteran Owned:      Yes      No</p> <p>Veteran Owned Small Business:      Yes      No</p>
<p>Name: C A C S C E</p>  <p><b>i-comm</b> Voice, Data &amp; Video Teleconnectivity</p> <p>7000 Newington Road      Tel: 703.491.1771      Bstowers@i-comm.com Suite D      866.34i.comm      www.i-comm.com Lorton VA 22079      Fax: 703.890.1440</p> <p><b>Brian Stowers</b> President      DCJS # 11-5380</p>	<p>Certified MBE:      Yes      No</p> <p>Small Business:      Yes      No</p> <p>Veteran Owned:      Yes      No</p> <p>Veteran Owned Small Business:      Yes      No</p>